

**REVENUE CYCLE MANAGEMENT** 





## **ABOUT US**

RAB, Inc. is one of the most highly respected collection agencies in the industry. You can take comfort knowing that RAB, Inc. opened our doors in 1971 and has remained a significant competitor in the collection industry while maintaining honesty and integrity. With over 70 years combined collection experience, our goal is to earn your trust, give you superior service and the best return on collection efforts.

# **BUILDING CLIENT RELATIONSHIPS**

Whether you are a healthcare facility or a large medical practice, cash flow is important and can be negatively affected by slow-paying patients and unresolved insurance claims. RAB, Inc. provides solutions to assist with your past due receivables. We utilize the most current and innovative tools to get your bottom line back on track quickly.

Our core function is early/out bad debt recovery. RAB's specialization in the healthcare industry provides our clients superior results and competitive rates.



## **FOCUS & FEATURES**

Our experience and capabilities provide the best services available to our clients. RAB gives individualized attention to each client and we offer an array of services that can be custom tailored to fit your specific needs. Proven features provided for our clients in the medical industry also include experienced patient account representatives that are fully trained on HIPAA and FDCPA regulations, bilingual specialists, competitive fees, customized reporting, full service support with leading-edge technology and most importantly, a reputation within the healthcare community for ethics and integrity.



## TRANSPARENCY & COMMUNICATION

RAB never wants our clients to be in the dark. We offer a user-friendly HIPAA-compliant client web portal which enables you to see the recovery efforts on an account in real-time and 24 hours a day. This technology allows you to view payment activity, place new accounts for collection, download reports and more. In addition, our trained and effective team is available during business hours by telephone. You will always be able to reach key personnel and get answers immediately.



## **EFFICIENCY & COMPLIANCE**

We are an experienced medical collection agency that will provide swift resolutions on all outstanding claims and give each account the attention necessary to assure a high recovery percentage. RAB understands the special needs of healthcare providers and has designed our services to keep the patient relationships intact. HIPAA and FDCPA compliance is a top priority. Our patient account specialists are trained on all regulations and take every appropriate action to comply in conjunction with assisting our clients' compliance efforts.



## **SECURITY & FLEXIBILITY**

By keeping updated on the latest technology, RAB can provide a strategic enterprise encryption framework which protects data in-motion and in-transit anywhere and anytime. RAB also provides custom interfacing capabilities which give us the ability to work with all types of data platforms and create custom programs to ensure compatibility with all our client's computer needs.

## MISSION STATEMENT

RAB, Inc. is dedicated to increasing our client's rate of recovery in a professional and ethical manner while generating a mutually rewarding relationship with integrity and success. RAB's business philosophy exemplifies the fundamental belief that quality service comes from understanding each client's needs and implementing creative solutions to increase revenue.

# SHIELDING YOU FROM GLOOMY RECOVERIES AND NEGATIVE CASH FLOW In today's volatile healthcare industry specialization can tip the scale of success. RAB specializes in all facets of revenue cycle management. Our services and expertise will maximize your recoveries using knowledgeable and compassionate representatives skilled at increasing your receivables to create a positive cash flow and profitable bottom line. SERVICES

## **EXTENDED BUSINESS OFFICE SERVICES**

RAB offers Extended Business Office (EBO) services designed to transform healthcare receivables into revenue. We provide medical collection services to improve operations and streamline processes allowing for more time and focus on patient care. From ongoing collections or customized special projects, RAB is ready to provide our best practices and expertise to improve efficiency, resolve complicated balance issues, and increase payments and cash flow.

## SELF-PAY/EARLY-OUT SERVICES

Our "early-out" solutions for private pay and insurance will optimize cash flow and eliminate backlogs while allowing clients to maintain their unique identity. Our services include areas ranging from billing and collections to insurance follow-up, re-billing, worker's comp, Medicare, Medicaid, third party liability in addition to many customizable programs.

## PRE-COLLECT LETTER SERIES

We can create a series of letters tailored to fit the needs of each individual client which provides an inexpensive alternative for the collection of accounts that are not delinquent enough for Bad Debt Collection Services.

### **BAD DEBT COLLECTION SERVICES**

Our customer service professionals provide skill and integrity while remaining focused on the main goal which is to motivate patients to clear their balance in full as quickly as possible. RAB uses an empathetic customer-focused approach which assures that the patient/healthcare provider relationship remains intact. State of the art technology and screening processes enable us to focus on the best payment solutions for all your patients.

## THIRD PARTY LIABILITY COLLECTIONS

Worker's comp, vehicle accident insurance and general liability claims typically require special skills and training. Time and resources can get expensive trying to analyze these complicated receivables. RAB employs a knowledgeable staff and elicits advanced technology to offer the dedicated attention necessary for quick resolution.

## PAYMENT MONITORING

RAB offers a personal soft recovery approach with our payment monitoring program. Monitoring, collecting and resolving patient payments is labor intensive and costly for any practice or hospital.

RAB acts as an extension to your business office by monitoring patient payment arrangements through reminder notices and follow-up calls. Clients are assured of the greatest collectability at a lower rate and higher liquidation.





















RAB, Inc. 4450 Sojourn Drive, Suite 300 Addison, TX 75001 Toll-Free: **(800) 580-0491** Local: **(972)** 233-1131 Fax: **(972)** 233-5363

Our mission is simple; to provide the most comprehensive and professional debt recovery services available to our clients.

www.rabtx.com

